The Largest Collection of Hardy American Native Plants in Existence at my Highlands Nursery in the Carolina Mountains, 3800 ft. Elevation. Beautiful Illustrated Catalog is Sent Free on Request.

# Catalog of SALEM NURSERIES

(On Salem-Marblehead Road)

Harlan P. Kelsey, Owner Office, 287 Essex St., Salem, Mass.

Hardy American Rhododendrons, Andromedas, Kalmias, Conifers, Azaleas and Choice and Rare Specimen Trees, Shrubs and Hardy Herbaceous Perennials

## SALEM NURSERIES

IS A BRANCH of my Highlands Nursery (over 100 acres) in the Carolina Mountains (3,800 feet elevation), where this stock is grown in large quantities in a climate and soil peculiarly adapted to producing well-formed absolutely hardy specimens of our choicest Native American Ornamentals.

RHODODENDRONS, AZALEAS, LEUCOTHOES, Kalmias, and Andromedas are grown by tens of thousands in single species and nowhere else can be found such a collection of the choicest American Plants which are the best for American gardens.

AT SALEM NURSERIES it is only possible to keep a limited stock of specimens for local New England or New York shipments. Prices at my Highlands Nursery are of course somewhat lower, owing to difference in freight charges.

A GENERAL COLLECTION of the ordinary varieties of nursery stock of the choicest selection is offered from Salem Branch in addition to Hardy American Plants. Dealing with the leading nurseries here and abroad, my facilities for supplying everything required for fine landscape planting are unexcelled.

HIGHLANDS NURSERY CATALOG, Beautifully Illustrated, is mailed on request. Over 600 species of the finest Indigenous Ornamental and Flowering Plants listed.

CAR LOT SHIPMENTS OF RHODODENDRONS, etc., are made direct from Highlands Nursery or from Salem Nurseries at special rates.

PRICES QUOTED IN THIS CATALOG are consistent with quality of stock offered, which is of the best, the object being to supply plants with heavy root system and that will give quick effect. An ordinary grade of lighter stock in many varieties can usually be supplied at reduced prices. Such stock however, cannot be recommended where finished or quick results are desired. Cheap stock is usually the most expensive.

PACKING CHARGES FREE for shipment by Freight or Express. Team delivery to North Shore or Boston points at net cost.

**VISITORS ARE ALWAYS WELCOME** at my Nurseries or office. Many of my customers have taken the trip to my Highlands Nursery in the Carolina Mountains during the blooming season of Rhododendrons and Azaleas. No such show can be seen elsewhere and it is an outing worth while.

### HARLAN P. KELSEY, Owner

Office, 287 Essex St. Telephone Connection

SALEM, MASS.

## **EVERGREEN AND SHADE TREES**

## All stock recently transplanted.

ABIES CONCOLOR, White Fir.	ach	Per 10
2 to 2½ it. 2½ to 3 ft.	2.50 4.50	\$20.00
ABIES CONCOLOR, White Fir. E 2 to 2½ ft. \$ 2½ to 3 ft.  Larger specimens \$4. to \$15.00		
FRASERI. Fraser's Balsam Fir. 3 to 4 ft\$2.00 to \$	3 00	
5 to 6 ft	4.00	
NORDMANNIANA. Nordmann's Fir. 2 to 3 ft.	2 00	05.00
		25.00
ACER DASYCARPUM. Silver Maple. 5 to 7 ft	1 00	8,00
	1.00	0.00
WIERI. Wier's Cut-leaved Silver Maple. 8 to 10 ft.	1.50	12.00
PLATANOIDES. Norway Maple. 14 to 16 ft.		22.00
14 to 16 ft	1.00	35.00
SACCHARUM. Sugar Maple.	2.50	20.00
SCHWEDI FRI Purple-leaved Norway Manla		20.00
6 to 8 ft.	2.50	20.00
AMELANCHIER BOTRYAPIUM. Shad Bush.		
6 to 8 ft	1.00	8.00
BETULA LUTEA. Yellow Birch.		
	1.00	8.00
CARPINUS CAROLINIANA, Water Beech.	95	8,00
		0.00
CHAMAECYPARIS SPHAEROIDEA. White Cedar.	00	8.00
3 to 4 ft	.75	15.00
FRAXINUS LANCEOLATA. Green Ash.		
6 to 8 ft.	.00	7.50
HALESIA TETRAPTERA. Silver Bell.		
3 to 4 ft. 4 to 5 ft.	.75	
	20	
LIQUIDAMBAR STYRACIFLUA. Sweet Gum.	.25	10.00
		20.00
PICEA CANADENSIS (ALBA) White Spruce.  2 to 3 ft	.50	12.00
3 to 3½ ft	00.8	15.00 25.00
ENGELMANNI. Engelmann's Spruce.	.00	20.00
ENGELMANNI. Engelmann's Spruce.	1.00	18.00
EXCELSA. Norway Spruce. 2 to 2½ ft.	00	8.00
MARIANA. Black Spruce. 2½ to 3 ft.		0.00
2½ to 3 ft	25	10.00
ORIENTALIS. Oriental Spruce.	2.50	
PUNGENS KOSTERI. Blue Spruce. The bluest		
PUNGENS KOSTERI. Blue Spruce. The bluest type of this interesting American conifer.  1 to 1½ ft.  1½ to 2 ft.  2 to 2½ ft.	00.5	
1½ to 2 ft	.00	
2 to 2½ ft	.00	
	-	
PINUS AUSTRIACA. Austrian Pine.  2 to 2½ ft	.75	6.00
2½ to 3 ft 1 BANKSIANA.	25	12.00
4 to 5 ft	.00	8.00
6 to 7 ft 1	75	15.00

CEMBRA.         Swiss Stone Pine.         Each           1½ to 2 ft.         1.50           2 to 2½ ft.         3.00	Per 10 12.00
DIVARICATA.	
12 to 18 in	3.00 6.00
MUGHO Dwarf Mountain Pine. 1 tol½ ft 1.50	12.00
DIINGENS Table Mountain Pine	
3 to 4 ft	6.00 8.00
0 to 1 tt	15.00
7 to 8 ft	20.00
2 to 3 ft	6.00
STROBUS. White Pine. 5 to 6 ft	30.00
5 to 6 ft. 3.50 6 to 7 ft. 4.50 7 to 8 ft. 6.00	40.00
SYLVESTRIS. Scotch Pine.	
2 to 3 ft	10.00
POPULUS BOLLEANA. Pyramidal Silver Poplar.	
6 to 8 ft	9.00
5 to 7 ft	6.00
8 to 10 ft 1.00	8.00
PSEUDOTSUGA TAXIFOLIA. Douglas Spruce. 2 to 3 ft	
2 to 3 ft	16.00 25.00
0 to x 1t	20.00
SALIX ALBA. White Willow. 4 to 6 ft	5.00
ARGENTEA. 4 to 5 ft	4.50
BRITZENSIS. 4 to 6 ft	5.00
PENTANDRA. 4 to 6 ft	5.00
REGALIS. 3 to 4 ft	5.00
SIEBOLDII. 4 to 6 ft	5.00
TRADESCANTIA.	F 00
4 to 6 ft	5.00
4 to 6 ft	5.00
2 to 3 ft	5.00
THUYA GLOBOSA. 2 to 3 ft	
OCCIDENTALIS. American Arbor-vitae.	40.00
5 to 6 ft	12.00 16.00
7 to 8 ft 3.00	25.00
PYRAMIDALIS. 4 to 5 ft	8.00
5 to 6 ft 3.00 SIBERICA.	25.00
1 to 2 ft	5.00
TSUGA CANADENSIS. 3 to 4 ft	18.00
CAROLINIANA, Carolina Hemlock.	
3 to 6 ft \$3. to \$10.00	

ULMUS AMERICANA. American Elm. 8 to 10 ft.	Each Per 10
CAMPESTRIS. 10 to 12 ft.	
MONTANA, VAR. HUNTINGDONI. 8 to 10 ft.	2.00

#### **SHRUBS**

ANDROMEDA (PIERIS) FLORIBUNDA,	
Extra fine stock. American native grown. 6 to 12 in	12.00 16.00
ARALIA PENTAPHYLLA.  2 to 3 ft	4.00 6.00
ARONIA ARBUTIFOLIA. Scarlet Fruit.  2 to 3 ft	4.50 7.00
NIGRA. 12 to 18 in	2.50
AZALEA ARBORESCENS. White, pink stamens. 6 to 12 in	4.00 6.00 9.00 12.00
CANESCENS. 12 to 18 in	
GANDAVENSIS. Ghent Azalea. 12 to 18 in, heavily budded	12.00
HINODEGIRA. Scarlet. 12 to 18 in. heavily budded	16.00
LUTEA, Flame-colored Azalea.  9 to 18 in	4.00 6.00 16.00
MOLLIS, in variety, budded.  12 to 18 in	9.00 12.00
1 to 2 ft	6.00 12.00
plants with buds.  12 to 18 in.  1.00  18 to 24 in.  1.50	8.00 12.50
VISCOSA. 6 to 12 in	3.00 4.00
BERBERIS ILICIFOLIA. 18 in	
SIEBOLDII. 2 to 3 ft	

Beautifully illustrated Catalog of my Highlands Nursery, in the Carolina Mountains on request.

THUNBERGII.	Each	Per 10
12 to 18 in	35	3.00
18 to 24 in	50	4.50
2 to 21/4 ft	75	6.00
VULGARIS. One of the best for red-berried effect.	30	2,50
1 to 2 ft. 2 to 3 ft.		4.00
VULGARIS PURPUREA.		
1 to 3 ft	45	4.00
BUTNERIA FLORIDA. Sweet Shrub.  1 to 3 ft	40	3.50
		0.00
BUXUS ARBORESCENS.	9.00	18.00
2 to 214 ft Pyramidal	2.50	18.00
2½ to 3 ft.	3.00	
18 to 24 in. Bush Form 2 to 2½ ft. Pyramidal 2½ to 3 ft. Standards, according to diameter, \$3. to	\$5.00	
CARAGANA ARBORESCENS. Siberian Pea.		
3 to 4 ft	75	6.00
CHIONANTHUS VIRGINICA. White Fringe, very heavy.		
3 to 4 ft	75	
5 to 6 ft. very heavy	. 1.75	16.00
CLETHRA ALNIFOLIA.		
1 to 2 ft	35	3.00
CORNUS BAILEYI.		
3 to 4 ft	50	4.00
FLORIDA RUBRA. Red flowering Dogwood.		
6 to 7 ft	. 4.00	
PANICULATA.	40	3.50
2 to 3 ft. 3 to 4 ft, clumps	1.00	
STOLONIFERA. Scarlet twigs.		
2 to 3 ft	40	3.50
STOLONIFERA AUREA. Yellow twigs.		
3 to 4 ft	78	6.00
CRATAEGUS CRUS-GALLI Cock-spur Thorn.		
2 to 3 ft. 3 to 4 ft.	60	
	00	3.00
OXYCANTHA. Paul's Scarlet.	. 1.50	12,50
8 to 10 ft	2.50	20.00
OXYCANTHA. Double White.		
8 to 10 ft	2.50	)
OXYCANTHA. Double Pink.	1 5/	12.50
4 to 6 ft. 8 to 10 ft.		
PUNCTATA.		
3 to 4 ft		
4 to 5 ft	7	6.00
DESMODIUM PENDULIFLORUM.		
Strong Plants,	5	0 4.00
DEUTZIA CRENATA.	-	
2 to 3 ft	4	0 3.50
GRACILIS. 12 to 18 in.	3	0 2.50
18 to 24 in		
LEMOINEI.		
2 to 3 ft	5	0 4.00
PRIDE OF ROCHESTER.	100	
PRIDE OF ROCHESTER. 2 to 3 ft.	3	5 3.00
ELEAGNUS LONGIPES.		
2 to 3 ft	4	5 4.00

Rhododendrons and Kalmias in car-load lots at special prices. Unusually fine collected clumps.

EUONYMUS ALATUS. Each P	er 10
EUROPEUS. 3 to 4 ft	5.00
OBOVATUS. 18 to 24 in	4.00
FORSYTHIA FORTUNEI.	3.50
3 to 4 ft	5.00
2 to 3 ft	3.50 5.00 8.00
SUSPENSA. 2 to 3 ft	3.00
VIRIDISSIMA. 2 to 3 ft	4.00
GENISTA TINCTORIA. Woad-Wax. Collected clumps,	2.50
GLEDITSCHIA. TRIACANTHOS. 4 to 5 ft	5.00
HAMAMELIS VIRGINICA. Witch Hazel.  2 to 3 ft	4.00 6.00
HYDRANGEA PANICULATA GRANDIFLORA.  1 to 2 ft	3.50 5.00
ILEX VERTICILLATA. 3 to 4 ft. heavy	6.50
JASMINUM NUDIFLORUM. 12 to 18 in	4.00
JUNIPERUS SABINA. 2.00 2 to 2½ ft. 2.00 3 ft. 3.50	18.00
TAMARICIFOLIA.  2½ to 3 ft	
VIRGINIANA.  3 to 4 ft. 4 to 5 ft. 1.75	10.00 16.00
KALMIA ANGUSTIFOLIA.  1 to 2 ft	4.50
An unusually fine stock of clumps that will produce immediate effect. Special Price in 100 lots	
or by the carload.  1 to 1½ ft. clumps	8.00 15.00 30.00
KERRIA JAPONICA. 1½ to 2 ft	3.00
LARIX LARICINA. American Larch	
Cone of the choicest broad-leaved evergreen for mass and border planting in woods or open and	
mass and border planting in woods or open and with Rhododendrons, &c. 6 to 12 in. clumps	4.00 6.00 9.00

Visitors always welcome at either nursery. The Rhododendron and Azalea shows are remarkable.

LIGUSTRUM IBOTA. Hardy Privet. Each 2 to 3 ft	Per 10
REGELIANUM. The best species for low shrubbery horders	0.00
1 to 2 ft	3.00 5.00
LONICERA MORROWI. 2 to 3 ft	3.00
TARTARICA, 2 to 3 ft	3.00
MAGNOLIA GLAUCA.  1 to 3 ft	5.00
MACROPHYLLA. 1 to 4 ft\$2, to \$4.00	
OXYDENDRUM ARBOREUM. Sorrel Tree.	5.00
PHILADELPHUS CORONARIUS	2.00
1 to 2 ft	3.00
2 to 3 ft	3.00
3 to 3½ ft	
2 ft	6.00
RHODOENDRON CATAWBIENSE. With balls, diameter proportionate to height.  1 to 1½ ft. clumps	9.00 18.00 30.00
MAXIMUM.  Finest Nursery grown stock with balls.  1 to 1½ ft. clumps	22.00 35.00
other species quoted.  1 to $1\frac{1}{2}$ ft. clumps	12.00 25.00

Early planting is always desirable, particularly the Azaleas, Rhododendrons, Andromedas and similar ericaceous plants.

RHODOTYPUS KERRIOIDES. Each 2 to 3 ft	Per 10 4.00
RHUS AROMATICA. Fragrant Sumac.	5.00
COTINOIDES. Very rare species. \$3 to \$6.00	
GLABRA. 2 to 3 ft	3.50
ROSA, RAMBLERS—7 vars. Strong Plants,	
LUCIDA.  1 to 2 ft. heavy	4.00
LUCIDA ALBA. 12 to 18 in. heavy	4.00
MULTIFLORA. 2 to 3 ft	3.50
NITIDA. 2 to 3 ft	4.00
RUBIGINOSA. Sweet Briar.	4.00
ROSA RUGOSA.  1 to 1½ ft. heavy	3.00
1½ to 2 ft	5.00
RUGOSA ALBA.  12 to 18 in. heavy	3.50 5.00
SPINOSISSIMA. 1½ to 2 ft	6.00
SASSAFRAS OFFICINALE. 4 to 6 ft	10.00
SPIRAEA ANTHONY WATERER.	3.00
1½ to 2 ft	5.00
1½ to 2 ft	4.0
1½ to 2 ft	3.0 5.0
VAN HOUTTEI.	3.5
3 to 4 ft	6.0
2 to 3 ft	4.5
1 to 2 ft	
2 to 3 ft	4.5
2 to 3 ft	4.5
SYRINGA VULGARIS.         Lilac.         30           1 to 2 ft.             2 to 3 ft.	4.0
3 to 4 ft,	6.0
1 to 2 ft	
NAMED VARIETIES. 2 to 3 ft	
VACCINIUM MACROCARPON. Hardy Cranberry. Strong clumps. Fine edging plant and for banks along	
water courses	1.0

The largest stock of Leucothoes and Andromedas in America. All Stock quoted is Nursery-grown unless specially noted.

VIBURNUM ACERIFOLIUM. All the Viburnums are		
excellent for screen and border planting and in		
shady places.  1 to 2 ft	Each .30	Per 10 2.50
CASSINOIDES. 2 to 3 ft. clumps	.50	4.00
3 to 4 ft. clumps	.75	6.00
4 to 6 ft. clumps	2.00	18.00
4 to 6 ft	2.00	18.00
1 to 2 ft	.60	5.00
LENTAGO. 2 to 3 ft	.50	4.00
MOLLE. 2 to 3 ft.	.40	3.50
3 to 4 ft	.65	6.00
OPULUS. 2½ to 3 ft.	.50	4.00
OPULUS NANUS. 6 to 8 in.	.25	2.00
OXYCOCCUS.		
3 to 4 ft	.65	6.00
1½ to 2 ft	40	3.50
2 to 3 ft	.75	6.00
TOMENTOSUM. 1 to 2 ft	.35	3.00
2 to 3 ft. 3 to 4 ft.	.50	4.00 6.00
WEIGELIA EVA RATHKE.		
2 to 3 ft	.50	4.00
4 to 9 in. clumps	.35	3.00
9 to 12 in. clumps	.50	4.00 6.00
12 to 18 in. clumps. One of the best low under shrubs and for shady or sunny borders. Fine ground covering		
plant.		
VINES		
AKEBIA QUINATA.		
Heavy AMPELOPSIS, See PARTHENOCISSUS.	.50	4.00
ARISTOLOCHIO SIPHO. Dutchman's Pipe.		
6 to 12 in	.50 1.25	3.50
3 to 4 ft	1.20	10.00
2 to 3 ft	.45	4.00
PUNCTATA. 2 to 3 ft	.45	4.00
SCANDENS. 2 to 3 ft., heavy	.45	4.00
CLEMATIS PANICULATA.		
Heavy, 3 years,	.50	4.00
Heavy,large flowering varieties	.35 .75	3.00 6.00
EUONYMUS RADICANS.		0.00
2 years	.35	3.00 6.00
Of greatest value for stone walls and as a low evergreen undershrub.	.50	0.00
or or Breen under sin up.		

HUMULUS LUPULUS. Hop Vine.	Each .25	Per 10 2.00
LONICERA HALLIANA, Hall's Honeysuckle.	.35	3.00
SEMPERVIRENS, Scarlet Honeysuckle.  1 to 2 ft	.50	3.50
PARTHENOCISSUS (AMPELOPSIS) ENGELMANII. Strong	.35	3.00
QUINQUEFOLIA. Strong Plants,	.35	3.00
VEITCHII. Boston Ivy. Strong Plants,	.50	4.00
PERIPLOCA GRAECA. Silk Vine. Heavy	.50	4.00
VINCA MINOR. Periwinkle.  The Vincas are of the best evergreen ground covers.  Clumps		2.50
MINOR ALBA. Clumps	.35	3.00
VITIS. Grape.  All the grape vines are useful for wild and woods plantings and for arbors, &c.		
CONCORD. 4 to 6 ft.	.60	5.00
INDIVISA. 2 to 3 ft. heavy	.65	6.00
WISTERIA. In variety. Strong vines. 3 to 6 ft	\$2.00	

#### HARDY HERBACEOUS PERRENNIALS

Any Hardy Herbaceous Perennials desired will be supplied at prices to fit the quality of stock. It does not pay to plant weak herbaceous plants which can be bought cheap, but rather secure strong stuff that will give quick permanent results. A few special-ties only are listed below.

ties only are listed below.	Each	Per 10	Per 100
ACTAEA ALBA. Conspicuous white fruit	.25	\$2.00	\$15.00
RUBRA. Conspicuous red fruit	.30	2.50	20.00
BICUCULLA (DICENTRA) EXIMEA. Fine for			
Rhododendron borders	.30	2.50	20.00
BOLTONIA LATISQUAMA	.30	2.00	15.00
DAHLIAS. An unusually fine collection not named	.30	2.50	20.00
EULALIA GRACILLIMA UNIVITTATA	.50	4.00	
EUPATORIUM AGERATOIDES. One of the best perennials for shady planting and Rhododendron beds.		2.00	15.00
FERNS. Of greatest value for borders of Rhodo- dendron beds.			
ADIANTUM PEDATUM. Maidenhair	.25	2.00	15.00
ASPLENIUM FILIX-FOEMINA	.20	1.75	12.00
DICKSONIA PUNCTILOBULA	.20	1.75	12.00
DRYOPTERIS ACROSTICHOIDES	.20	1.75	12.00
GOLDIEANA	.25	2.00	15.00
MARGINALIS	.20	1.75	12.00
NOVEBORACENSIS	.20	1.75	12.00
SPINULOSA	.20	1.75	12.00
SPINULOSA. VAR. INTERMEDIA	.20	1.75	12.00
THELYPTERIS		1.75	12.00
OSMUNDA CLAYTONIANA	.30	2.50	20.00

	A STATE OF THE PARTY OF THE PAR		
GALAX APHYLLA. Established clumps		Per 10 3.00	Per 100 20.00
IRIS PSEUDACORUS	35	3.00	
LILIUM CANADENSE	.15	1.00	7.00
CANADENSE RUBRA	20	1.50	12.00
CAROLINIANUM		1.50	12.00
PHILADELPHICUM	-	1.00	8.00
SPECIOSUM.		2.00	12.00
SUPERBUM, 1st size.	20	1.25	8.00
MONARDA, in variety	25	2.00	
MITCHELLA REPENS. Established clumps  Collected clumps  A dainty little evergreen ground cover fo edging.	25	3.00 2.00	20.00 12.00
PAEONIES. Strong clumps		3.50	30.00
A fine assortment of mixed varieties. Strong plants with 2 to 3 eyes		1.50	12.00
PHLOX SUBULATA ALBA. Clumps	30	2.50	20.00
STENANTHIUM ROBUSTUM, 1st. size		3.00 2.25	25.00 15.00
YUCCA FLACCIDA	50	4.00	
GLAUCA	50	4.00	

#### Landscape Department

Visits are made for consultation and advice, to make surveys, designs and planting plans. Entire construction, planting and carrying out of Landscape work of all kinds undertaken, and charges will be found reasonably consistent with good workmanship and permanent results.

The Wild Garden. The basis of all the best landscape work of a permanent nature must be Native Plants and particularly where naturalistic effects are desired. If this fact is ignored tame and fleeting results will follow. I make a specialty of wild gardening and my long experience is here of greatest value. Every garden or estate has its own peculiar problems and a discussion of details may prove helpful in unexpected ways.

Address,

HARLAN P. KELSEY,

Landscape Architect,

Salem, Mass.